

TAMALPAIS LANDS COLLABORATIVE
FY2019 Financial Update - October 1, 2018 thru June 30, 2019

PROJECTS/PROGRAMS BREAKDOWN

| | FY2019 Forecast Projects | Year to Date Projects | FY2019 Forecast Programs | Year to Date Programs |
|--|---|--------------------------------------|---|--------------------------------------|
| INCOME | | | | |
| Restricted Carry Forward from FY2018 ⁵ | 1,061,073 | 1,061,073 | 428,004 | 428,004 |
| Individual Gifts | - | - | 350,000 | 297,096 |
| Events | - | - | 50,000 | 17,388 |
| Corporate Giving | - | - | 120,000 | 29,176 |
| Foundation Grants ¹ | 1,003,111 | 978,751 | 450,000 | 445,249 |
| Government Grants ² | 1,000,000 | - | 5,200 | 5,200 |
| Redwood Creek Watershed Collaborative ² | - | - | 586,048 | 556,986 |
| Agency Contributions ² | 904,556 | 843,927 | 278,026 | 278,026 |
| Parks Conservancy Contributions ³ | 25,000 | 9,616 | - | - |
| TOTAL INCOME | 3,993,740 | 2,893,368 | 2,267,278 | 2,057,125 |
| EXPENSES | | | | |
| Community & Conservation Programs | | | | |
| Conservation Management Program | - | - | 544,117 | 477,311 |
| Community Science Program | - | - | 214,287 | 122,181 |
| Data Systems Program | - | - | 80,576 | 26,745 |
| Stewardship Program | - | - | 73,811 | 64,186 |
| Youth Engagement Program | - | - | 134,898 | 92,207 |
| | - | - | 1,047,689 | 782,629 |
| Initiative Development, Infrastructure and Staffing | | | | |
| Staff Support | - | - | 145,826 | 99,240 |
| Marin Office Equipment, Supplies, Infrastructure | - | - | 47,312 | 24,077 |
| Initiative Communications & Design | - | - | 50,000 | 20,528 |
| Graphic Design and Website Management Support | - | - | 25,000 | 13,800 |
| Material Development & Production | - | - | 24,806 | - |
| Initiative 5-Year Strategy (2019-2023) | - | - | 22,550 | 22,550 |
| Reporting & Documentation | - | - | 8,998 | 8,998 |
| Community Engagement/Roving Ranger | - | - | 35,500 | 13,102 |
| Wayfinding and Signage | - | - | 20,000 | 17,158 |
| Events & Meetings | - | - | 22,483 | 12,541 |
| | - | - | 402,475 | 231,993 |
| Partnership Research and Systems Development⁴ | | | | |
| Partnership Research and Systems Development | 62,460 | 60,465 | - | - |
| California Land Stewardship Network | 131,229 | 127,627 | - | - |
| Large Landscape Conservation | 726,484 | 246,375 | - | - |
| | 920,173 | 434,466 | - | - |
| Priority Projects - Wetlands and Waterways⁴ | | | | |
| Redwood Creek Juvenile Coho Habitat Restoration | 450,000 | 155,000 | - | - |
| | 450,000 | 155,000 | - | - |
| Priority Projects - Signature Trail Corridors⁴ | | | | |
| Redwood Creek Trail Re-alignment Implementation | 1,000,000 | 6,293 | - | - |
| | 1,000,000 | 6,293 | - | - |
| Priority Projects - Legacy Projects⁴ | | | | |
| West Peak Feasibility Study | 121,630 | 18,920 | - | - |
| Large Scale Inventories | 574,000 | 346,657 | - | - |
| Roy's Redwoods ⁵ | 222,000 | 48,903 | - | - |
| Bothin Marsh | 208,500 | 31,324 | - | - |
| Bolinas Lagoon | 9,550 | 4,100 | - | - |
| | 1,135,680 | 449,905 | - | - |
| TOTAL EXPENSES | 3,505,853 | 1,045,665 | 1,450,164 | 1,014,623 |
| NET OPERATING SURPLUS | 487,887 | 1,847,703 | 817,114 | 1,042,502 |

¹Only reporting cash in hand for Bechtel and Barger SFF Grants.

²Includes reimbursable grants awarded in advance of expenditures.

³In-kind matching towards West Peak Project.

⁴Projects are contingent on complete project-specific funding and will only be implemented if funds are available & approved.

⁵Adjustments made to reflect actual carryover from FY2018, including adjustments, early close out and expired funds.